



Yakub Mamedov

VICE CHAIRMAN

Details

Baku
Azerbaijan
+994516910505
yaqubm415@gmail.com

Links

[LinkedIn](#)
[Facebook](#)

Profile

Dynamic and results-driven Participant and Vice Chairman with a proven track record in customer service, problem-solving, and analysis. Skilled in advertising, management, and manipulation. Experience in driving impactful initiatives and achieving success. A Bachelor's degree from the Academy of Public Administration under the President of the Republic of Azerbaijan. Excited about the opportunity to contribute to a team and foster growth in the role of Vice Chairman.

Employment History

Vice Chairman, Public Union of Turkish Elders

DECEMBER 2023 – JULY 2024

Currently serving as the Vice Chairman of the Public Union of Turkish Elders, I play a key role in supporting the organization's mission and activities. My responsibilities include contributing to strategic decision-making, representing the organization at events and meetings, and collaborating with other members to drive the union's objectives forward.

Participant, Events

SEPTEMBER 2022 – PRESENT

- Developed and implemented recruitment and retention strategies to ensure sufficient participant enrollment
- Developed a summer camp program with a wide variety of activities that increased participant satisfaction by X%

Advertising, Social Media platforms, Baku

NOVEMBER 2022 – OCTOBER 2023

- Negotiated and secured profitable partnerships with external vendors, resulting in a X% reduction in advertising costs
- Developed a comprehensive advertising strategy that resulted in a X% increase in sales
- Designed a series of advertising campaigns that increased brand awareness by X%
- Developed a comprehensive online advertising strategy that increased website visits by X%
- Developed and managed online advertising campaigns that increased website traffic by X%
- Created and managed an effective PPC advertising campaign, resulting in a X% increase in conversion rate
- Created and managed paid digital advertising campaigns that resulted in a XX return on investment

Skills

Ability to Multitask

Effective Time Management

Fast Learner

Leadership

Adaptability

Communication

Computer Skills

Ability to Work in a Team

Ability to Work Under Pressure

Microsoft Office

Communication Skills

customer service

problem-solving

analysis

advertising

management

Languages

English

Russian

German

Turkish

Azerbaijan

Hobbies

1) Do sport

2) watch films

3) read books

4) play chess and billiard

5) go for a walk

- Created and managed paid advertising campaigns, resulting in a X% increase in ROI
- Optimized online advertising campaigns to lower cost-per-click by X%
- Generated leads through online advertising campaigns, resulting in a X% increase in sales

Seller, E-commerce, Baku

OCTOBER 2022 – NOVEMBER 2023

- Established relationships with key stakeholders and built rapport with customers through personalized interactions and excellent customer service
- Exceeded monthly sales targets by X% on average
- Developed product demos and presentations that clearly communicated benefits and features to potential customers
- Developed and implemented a successful marketing strategy that increased brand awareness and customer engagement by X%
- Developed a loyalty program that increased customer retention rates by X%
- Leveraged data-driven insights to develop targeted campaigns that increased conversions by X%
- Collaborated with cross-functional teams to develop innovative solutions that improved operational efficiency by X%
- Utilized creative problem-solving skills to quickly identify and resolve customer issues, resulting in a satisfaction rating of X%
- Created and managed budgets for marketing campaigns, resulting in cost savings of X%
- Analyzed competitive landscape and identified opportunities for product differentiation and value-adds

Network Marketer, Weecoins Company, Baku

MARCH 2024 – MAY 2024

- Created and maintained detailed network documentation, including network diagrams and device configurations
- Monitored network performance and identified possible threats using network analysis tools
- Updated and maintained the company's internal network infrastructure, resulting in improved network performance and reliability
- Developed a system for monitoring and managing network traffic, resulting in a X% increase in network performance

- Developed a network monitoring system that accurately identified and rectified network issues in real-time, resulting in a X% reduction in system downtime
- Used packet sniffers to analyze network traffic and diagnose and resolve network issues
- Monitored network performance and identified potential issues, resulting in a X% reduction in network downtime
- Monitored and responded to thousands of network alarms and outages, reducing network downtime by X%
- Developed and implemented a comprehensive network monitoring system that improved network visibility and reliability
- Performed network troubleshooting to identify and resolve network-related issues

Activity, Academy, Baku

SEPTEMBER 2022 – PRESENT

implementation of projects, Some places, Baku

SEPTEMBER 2022 – AUGUST 2024

Education

Bachelor, Academy of Public Administration under the President of the Republic of Azerbaijan

SEPTEMBER 2022 – PRESENT

Courses

Agile project management, HP course

NOVEMBER 2024 – NOVEMBER 2024

Effective presentations, HP course

NOVEMBER 2024 – NOVEMBER 2024

Selling online, HP course

NOVEMBER 2024 – NOVEMBER 2024

Starting a small business, HP course

NOVEMBER 2024 – NOVEMBER 2024

Resume writing and job interviewing, HP course

NOVEMBER 2024 – NOVEMBER 2024