



Anar Aliyev

📍 97, 28 may street 56, Baku, AZ 1010, Azerbaijan

☎ +994 12 498 66 52 📠 +994 70 899 99 70

✉ aqakishioqlu@gmail.com

💬 Skype messenger Anar Aqakishioqlu

Sex male | Date of birth 01/05/1983 | Nationality Azerbaijani

WORK EXPERIENCE

2016 - 2020

Head of corporate sales department AEV LLC

Aliyar Aliyev 19, Baku (Azerbaijan) www.aev.az

Management of corporate sales, training of sales representatives, researches in marketing sector

- Presentation and introducing of new products to retailers (BRAVO, ARAZ, NEPTUN, SVETOFOR, BIZIM MARKET etc. supermarket chains)
- Organizing and preparation of sale process: marketing researches and advertising, adding to POS system information about new products (more than 2000 types of goods), staff training and first steps of sale.
- Running of the sale process, finding of new products for local market, order of new products and reorder.

Business or sector non-food sales

2014-2016

Head of project

ALTERNATIVE GROUP LLC

Haydar Aliyev avenue 2, Baku, (Azerbaijan) www.alternativegroup.az

Management of sales, training of sales representatives, researches in marketing sector, SMM

Projects: CamDrive Baku

Business or sector CCTV, surveillance equipment sales

2011-2014

Brand manager

ABV LIMITED LLC

Ahmed Rajabli 18A, Baku, (Azerbaijan) www.abv.az www.kamera.az www.araznet.az

Management of sales, training of sales representatives, team leading

- Deployment of new brand to local market (HIKVISION)
 - Development of sales strategy, staff training and first steps of sale
 - Forming of client base: finding new customers and working with currents
- Attending in tenders (positive projects: installation of surveillance systems (Iraq embassy, Pakello chemical factory, Cahan AVM etc.

Business or sector CCTV, surveillance equipment sales

2008-2011

IT consultant

NEO TECH computer store

Skovorodi str. 12, Khmelnytskyi, Ukraine

IT administrator

NB GROUP OJSC

Zvod str., Albalilig settl., Khazar dist., Baku, Azerbaijan

2005-2006

IT specialist

Azerbaijan Independent Information Agency 'BILIK DUNYASI'

Dilara Aliyeva str. 241, Baku, Azerbaijan

2003-2005

Laboratory assistant

Institute of education problems of Azerbaijan

Zarifa Aliyeva str. 40, Baku, Azerbaijan

EDUCATION AND TRAINING

2000-2004

Bachelor's degree

Azerbaijan State University of Economics

- school of commodity research

2018-2019

Upper Education Language Centre

- English language

2020

IELTS ACADEMIC BAND 7

Mother tongue(s)

Azerbaijani

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
Azerbaijan	Native	Native	Native	Native	Native
English	C2	C2	B2	B2	B1
Russian	C2	C2	C1	C1	B1
Turkish	C1	C1	B1	B1	B1

Communication skills

Team work: I have worked in various types of team from basic operator team to sales team.

Organisational / managerial skills

My three latest jobs involve that organize training courses also different kind corporate events.

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
INDEPENDENT	INDEPENDENT	INDEPENDENT	INDEPENDENT	INDEPENDENT

Levels: Basic user - Independent user - Proficient user
Digital competences - Self-assessment grid

Driving licence

B, C